

BOOST PRODUCTIVITY

WITH POWERFUL, VERSATILE, AND EASY-TO-USE **VECTIS COBOT FABRICATION TOOLS**

"With the Vectis, welding is no longer our bottleneck"

– Jim Huff, owner, H&H Metals - 5x productivity increase

"From 70min manual to 8min with the Vectis - an **8.5x productivity boost**. What you have for a team is special."

- Kevin Wormwood, Plant Manager, D&G Machine

"We were cutting shrinkwrap in the morning and in production by the afternoon."

- Travis Jordan, President, MT Solar

"We tripled production by leveraging the Vectis Cobot Welding Tool."

- Josh Rudkin, Owner, RCI Metalworks

"The Vectis tool is wonderful, helps me with the mundane."

"I finish a batch 2-4x faster with it."

- Jason and Cameron - welders using the Vectis system

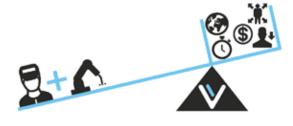
"23 years in manufacturing, this is the first system I've purchased that worked 100% as advertised right out of the box."

- Jeff McGuire, Laser Precision, owner of 5 Vectis tools



"Vec·tis" / 'vek(t)əs / Latin:

A lever, leverage



With the American Welding Society estimating a shortage of 400,000 welders by 2025...

We know you need more leverage!

Vectis Automation empowers you with easy-to-use Cobot Fabrication Tools, providing leverage to boost productivity in your fab shop. It's welding & cutting automation for less cost, less risk, and less setup time than ever before.

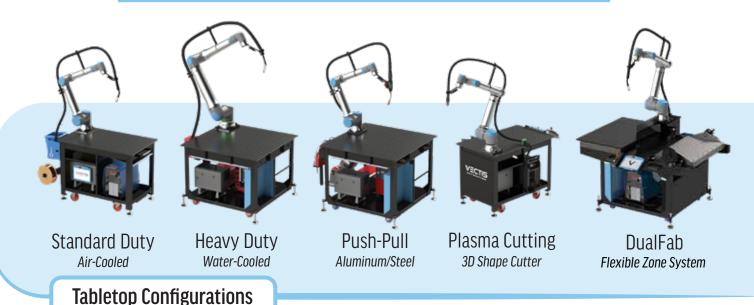
With **200+ years** of combined experience in the robotic fabrication industry, the **VECTIS** team is known for its delivery of **substance** and **results**.

But don't just take our word for it. Here's what hundreds of Vectis customers have to say:

"How likely are you to recommend Vectis to a friend or colleague?"	9.4/10	分分分分分
"How would you rate Vectis during the upfront sales/application process?"	9.7/10	
"How would you rate Vectis' post-sales support & responsiveness?"	9.6/10	



THE RIGHT TOOL FOR THE JOB













Easy-to-use Software



Application Expertise



2 Year **Full System** Warranty

Peace of Mind

Vectis Advantages

Fume Extraction Touch Sensing Seam Tracking Stitch Tool **Positioners** Pattern Tool **Weld Development** Angle Align Tool Fixture Design & Build **Multipass**

...and always innovating more!



Boom Remote Mounting



Park'N'Arc Rotational Range Extender



Rover **Remote Fabrication System**

Additional Deployment Methods



Reach out to our team of applications experts to find the right tool for you!

KEY BENEFITS AND FEATURES



Peace-of-Mind:

30-day Money Back Guarantee "Try Before You Buy" rent-to-own program 94% customer recommendation rating



Produce Faster:

Our solution ships in a few weeks DIY setup in 2 hours after arrival Most customers see 2-4x productivity boost



Lower Costs:

All-in price. No hidden costs No subscription fees 20-45% less than traditional cells



Cobot-Powered:

Intuitive Freedrive programming Built-in safety allows versatility Industry-leading UR cobot



Crazy Easy-to-Use:

No programming experience needed Make your first weld/cut within 10 minutes Powerful software features made easy



Expert Help:

No-cost upfront application evaluations Domain knowledge from 200+ yrs experience Focused product line = focused support

SYSTEM VERSATILITY



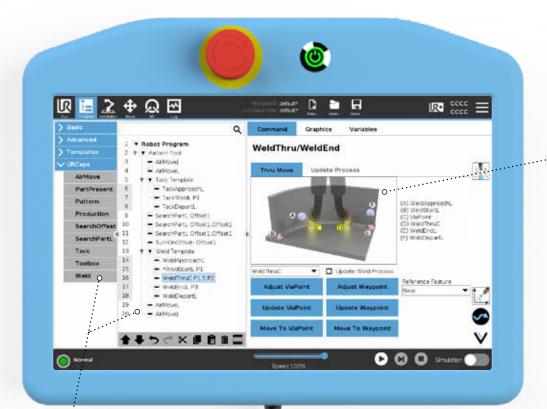


EXISTING





FAST & INTUITIVE PROGRAMMING



Visual Context
Graphics provide the programmer with valuable context right on the pendant.

No need to program with an instruction manual in hand!

Simple Program Creation

Create your program by simply chaining easy-to-read instructions together.

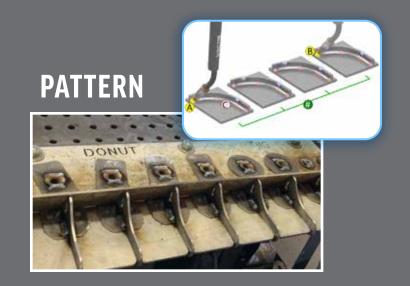
Control Weld & Weave Parameters

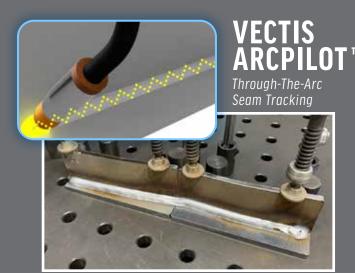
Utilize Baseline Weld Templates

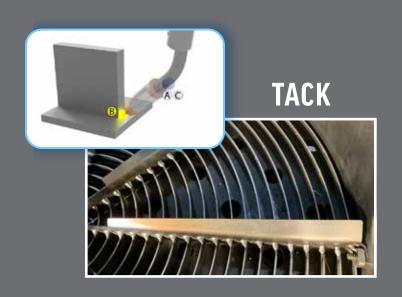
Save time by using these templates as a starting point, then refining to the requirements of your application.

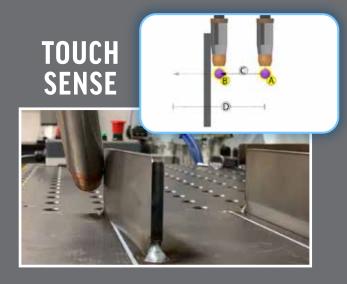


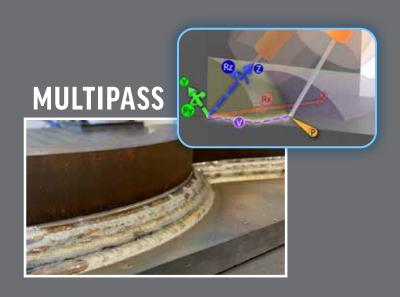
TIME-SAVING SOFTWARE FEATURES













"Yeah, you're preaching to the choir here about my challenges. **But how do I know if automation will acutally work for my applications & business?**"

We're here to help you answer this because we want to empower your success. Below are some general themes, but every part is unique - contact us for a no-cost in-dept Application Evalutation.



1. CONSISTENCY IS KING

Automation thrives on consistency: of parts, fixturing, joint cross-section, material condition, consumables condition, etc. Repeatability is more important than accuracy because automation is programmed on a "master part" and then simply repeated by the arm in production. If the part location or weld conditions change, the arm does not inherently know – which may cause a degradation in quality.

Some adapting technologies exist, but their use is limited to certain scenarios. They also tend to add cycle time, cost, and complexity. The best way to manage inconsistencies is to improve upstream nrncesses!



2. THE LOW HANGING FRUIT

While the temptation may be to automate the large, complex parts that create a significant labor drain whenever they go through the shop, we've seen the most efficient deployment of automation to be on the smaller, simpler parts. Let automation take care of the repetitive parts, which allows your skilled welders to shift their focus to the skilled weldments. We've also seen success in larger parts being broken up into subassemblies. Here are a few common aspects of low-hanging weldments:

- GMAW (MIG) fillets and bevels
- Steel or Stainless Steel
- A relatively "open" design for torch access
- Parts that don't require repositioning
- High arc time relative to # of welds

3. THE RIGHT CHAMPION

An integrator can provide all the ingredients for success – even go so far as to provide a turnkey solution. But without the right "Automation Champion", your potential for long-term success is limited.

The best Champions come from all backgrounds, but all have a high sense of ownership and are eager to make it work. Generally speaking, someone with welding knowledge (not necessarily welding dexterity!) and/or a fixturing mentality will pick up the system quicker than a whiz-bang programmer. The programming is easier than honing-in the weld process and figuring out how best to jig-up narts

REDUCE YOUR LEAD TIMES INCREASE CAPACITY With the right application, solution, and champion, Automation Can: SOFTEN THE BLOW OF THE SKILLED LABOR SHORTAGE REDUCE YOUR COSTS HELP GROW SALES INCREASE QUALITY IMPROVE SAFETY AND REDUCE OPERATOR FATIGUE

THE VECTIS PROCESS

With over 150 years of combined experience in the welding automation industry, we've learded the recipie for success.

We're here to help guide you through the process of evaluating and implementing automation.

START

Let's start a conversation to see if our Cobot Fabrication Tools can lend a hand in your shop

You can reach us at **Connect@VectisAutomation.com** or by calling **970-852-5200**

EVALUATE

Share application information with us (pictures, drawings, etc), and together we'll evaluate your application's fitness-for-automation and its fit for the Vectis system in particular. If there are potential snags or hurdles in automating your parts, we'll be transparent & upfront with you – and then talk about ways to overcome them.

We can also support on the commercial evaluation - cycle time estimates, ROI, and capacity planning

3

DECIDE

Our mission is to provide you with a practical solution to increase your fabrication capacity, quality, and stability. This may come in the form of our Cobot Tools, or it may not. It might be some other form of automation, just as it might be process recommendations in manual welding and/or upstream. We will never recommend our product if it is not a sensible fit for both your technical and your commercial needs.

4

PREPARE

Most systems ship to you in just a few weeks. In that short timespan, your Cobot Champion will begin preparing for the system's arrival via our User Manual and one-of-a-kind Online Training Academy

5

SETUP

Be welding within hours thanks to the quick & easy setup of the Vectis system. Roll the system off the pallet, mount the cobot with four bolts, connect utilities and power on, check tool calibration, then run your first weld/cut!

6

PRODUCE

Your Cobot Champion will teach part programs using our intuitive interface and templates. Programs can be created, saved, and later recalled in order to handle the many part numbers that go through your shop. Once the part program is created and saved, the Vectis Tools simply repeat the program in production mode.

Vectis is here to support your Cobot Tool for life, at no additional cost to you: Support@VectisAutomation.com 970-852-5200

VECTIS | LET'S FAB TOGETHER



Scan for more info, videos, and to get in touch!



www.VectisAutomation.com Connect@VectisAutomation.com 970-852-5200 4151 Saint Cloud Drive, Loveland, CO 80538

Copyright © Vectis Automation LLC 2019-2023. All Rights Reserved. All trademarks & registered trademarks are the property of their respective owners. Additional product details, terms, and conditions can be found on our website or in a proposal upon request.

